RAGHAVENDER CHARI

+91-9700231919 | LinkedIn | Portfolio | raghavachari93@gmail.com

WORK EXPERIENCE

MindHuntz Digital Services Pvt Ltd

Hyderabad, INDIA

March 2022 – Present

Marketing Strategist

- Handling the team and clients
- Creating responsive websites using websites on WordPress & Shopify.
- Working on the strategies with the clients and implementing them with the team
- Created 70% Growth using SEO strategies and generated 80% more leads reduced the Avg.CPC on google ads by 40% for few clients.

Lynns Apothecary

Brussels, Belgium

Digital Marketing Specialist

December 2021 - March 2022

- Responsible for: Shopify Store, SEO, Google ads & Meta Ads.
- Ranked 50+ pages one the first page, created a huge organic growth from 120K+ impressions to 500K organic impressions. Generated \$5M revenue in 8 months.

MZ Digital Marketing

Arlington, VA

Account Manager

January 2020 - December 2021

- Responsible for: WordPress, SEO, Google ads & Meta Ads.
- Responsible for handling client's accounts (SEO, Google Ads, Facebook & WordPress Websites)B2B and B2C client marketing campaigns, from planning to optimization.
- Handled \$60K Google ads budget and increased conversions by 90% with the lowest Avg.CPC
- Achieved better acquisition via retargeting pixels (gtags, fb pixels) to convert users who visited the website but didn't convert - 19% increase in acquisition.

Cognizant Technology Solutions

Hyderabad, INDIA

Process Executive

September 2018 – January 2020

- Create Pay-per-click marketing campaigns, Test and analyze the performance of PPC Campaigns, determine appropriate bids for ads to appear on google search.
- Tracking user behaviour using Google analytics
- Efficiently utilizing Google Analytics and tracking conversions for optimal campaign performance.
- Working on the WordPress CMS to create websites and working on the website performance

CYIENT LTD

Hyderabad, INDIA

Digital Marketing Executive

DEC 2015 – September 2018

- Utilize keyword research tools to track progress and performance. Traffic analysis, visitor tracking, and preparing reports for an assigned website using web trends and Google Analytics.
- Monitor effectiveness of SEO and marketing programs in terms of traffic.

EDUCATION

Osmania University

Hyderabad, INDIA

BSC in Computer Science

Hyderabad: June 2015

SKILLS & INTERESTS

Skills: SEO | SEM | Google Ads | FacebookAds | WordPress | Shopify | HTML | CSS | JavaScript | GoHighLevel | Google Analytics | Google Search Console | Google Tag Manager

Certifications:

- Search & Display Ads certification by Google
- Microsoft Shopping ads certification
- SEO Certification by HubSpot and SEMrush
- **Shopify Partner**

Interests: Technology, AI, Books, Working Out